CCI

Investor Presentation

26

Forward Looking Statements

This presentation includes forward-looking statements including, but not limited to, statements regarding Coca-Cola İçecek's ("CCI") plans, objectives, expectations and intentions and other statements that are not historical facts. Forward-looking statements can generally be identified by the use of words such as "may," "will," "expect," "intend," "estimate," "anticipate," "plan," "target," "believe" or other words of similar meaning. These forward-looking statements reflect the current views and assumptions of management and are inherently subject to significant business, economic and other risks and uncertainties. Although management believes the expectations reflected in the forward-looking statements are reasonable, at this time, you should not place undue reliance on such forward-looking statements. Important factors that could cause actual results to differ materially from CCI's expectations include, without limitation: changes in CCI's relationship with The Coca-Cola Company and its exercise of its rights under our bottler's agreements; CCI's ability to maintain and improve its competitive position in its markets; CCI's ability to obtain raw materials and packaging materials at reasonable prices; changes in CCI's relationship with its significant shareholders; the level of demand for its products in its markets; fluctuations in the value of the Turkish Lira or the level of inflation in Türkiye; other changes in the political or economic environment in Türkiye or CCI's other markets; adverse weather conditions during the summer months; changes in the level of tourism in Türkiye; CCI's ability to successfully implement its strategy; and other factors. Should any of these risks and uncertainties materialize, or should any of management's underlying assumptions prove to be incorrect, CCI's actual results from operations or financial conditions could differ materially from those described herein as anticipated, believed, estimated or expected. Forward-looking statements speak only as of this date and CCI has no obligation to update those statements to reflect changes that may occur after that date.

Important Disclaimer

Based on the CMB's decision dated 28 December 2023 and numbered 81/1820 and the "Implementation Guide on Financial Reporting in High Inflation Economies" published by the POA with the announcement made on 23 November 2023, issuers and capital market institutions subject to financial reporting regulations applying Turkish Accounting/Financial Reporting Standards will apply inflation accounting by applying the provisions of TAS 29, starting from their annual financial reports for the accounting periods ending as of December 31, 2023.

As of June 30, 2026, an adjustment has been made in accordance with the requirements of TAS 29 ("Financial Reporting in High Inflation Economies") regarding the changes in the general purchasing power of the Turkish Lira. TAS 29 requirements require that financial statements prepared in the currency in circulation in the economy with high inflation be presented at the purchasing power of this currency at the balance sheet date and that the amounts in previous periods are rearranged in the same way. The indexing process was carried out using the coefficient obtained from the Consumer Price Index in Turkey published by the Turkish Statistical Institute ("TUIK").

The relevant figures for the previous reporting period are rearranged by applying the general price index so that comparative financial statements are presented in the unit of measurement valid at the end of the reporting period. Information disclosed for previous periods is also presented in the measurement unit valid at the end of the reporting period.

However, certain items from our financials are also presented without inflation adjustment for information purposes in order to give an idea of our performance relative to 2026 forecasts, which we announced at the beginning of the year and which we stated were based on the financials without inflation adjustment. These unaudited figures are clearly labelled where relevant. All financial figures without such disclosure are reported in accordance with TAS29.

WHO WE ARE

We are a Multinational Beverage Company

1.6BN UC Sales Volume

$4.7BN Revenue

$841MN EBITDA

12 Countries

600+ Million People

10,000+ Employee

36 Production Plants

3 Fruit Processing Plants

2.1BN UC Annual Production Capacity

172 Lines

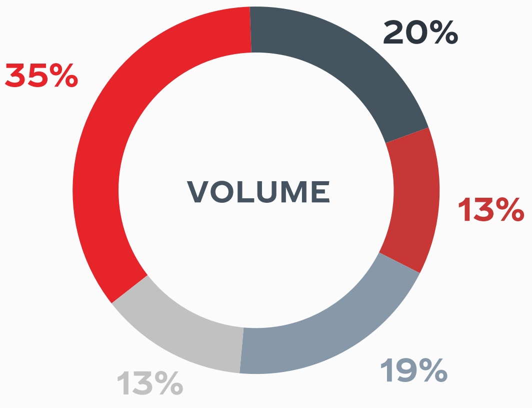
~ 1.4 Million Points of Sale

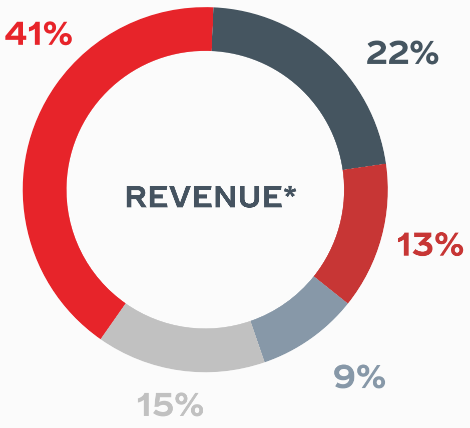
25+ Brands

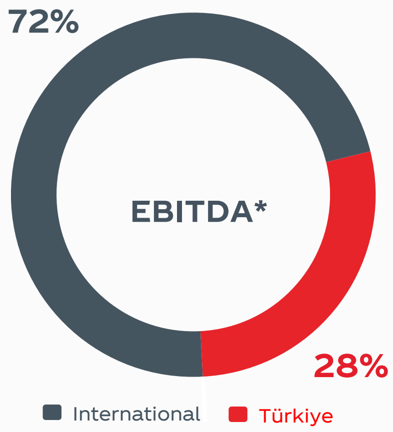
Data as of 2025 with TAS 29

Sparkling Market Position

■	#1	Türkiye
■	#1	Pakistan
■	#1	Kazakistan
■	#1	Uzbekistan
■		Others



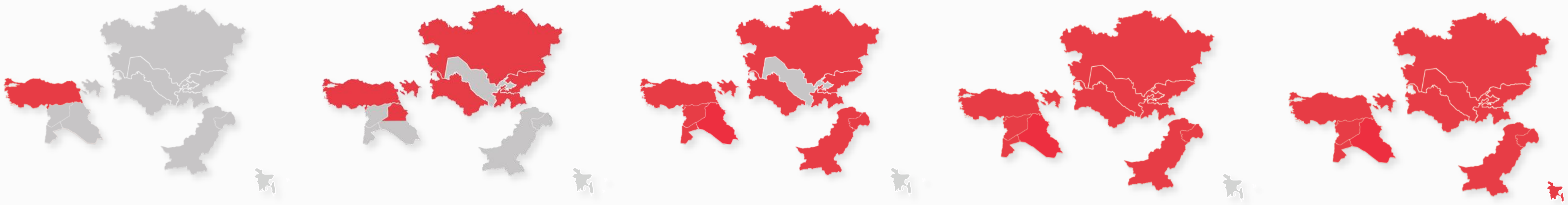




*Without TAS 29

With a Successful Track Record to Become One of the Leading Bottlers

2005	2006-2007	2008	2012	2021	2023	2024
Single Country	Central Asia & North Iraq	Pakistan JV	South Iraq	Uzbekistan	Pakistan fully owned	Bangladesh



2006 – 2025 Evolution*

EBITDA	Net Sales Revenue	Transactions	Volume	CapEx/NSR
127X	108X	6X	4X	9.1%
29% CAGR	28% CAGR	10% CAGR	7% CAGR	'06-'25 average

* Without TAS 29

Diversified Country Portfolio Creates Natural Hedge

Oil Importers and Exporters

Real GDP Growth < EM avg and > EM avg

GDP Per Cap Growth < EM avg and > EM avg

Local currency pegged against USD vs not pegged against USD

NARTD per cap < EM avg vs > EM avg

Population growth < EM avg vs > EM avg

Source: GlobalData (Industry Estimates), 2025 Forecast; IHS Markit (Population&GDP); CCI Volume; all figures as of 2025

NARTD includes Sparkling, Juices, Packaged Water, RTD/Iced Tea & Coffee, and Energy & Sports Drinks; Per cap per year in terms of number of 8-ounce servings. (8-ounce= 237 ml)

Benefiting From a Strong and Stable Shareholder Structure

Composition of BoD

12 Members

12 non-executive

4 independent

43.0%
AG Anadolu Grubu Holding A.Ş.

20.1%
The Coca-Cola Export Corporation

50.3%
Anadolu Efes Biracılık ve Malt Sanayi A.Ş.

29.6%
Free Float and Other

Our Successful Track Record is Built on Solid Foundations

Winning Brand Portfolio	Innovate to connect with consumers
Strong Alignment With the Coca-Cola Company	Critical for long-term success
Proven Track Record	Organic & Inorganic growth in emerging & frontier markets with successful integration
Strategy, Execution, People	Accelerate quality growth
Vast Potential of Our Markets	Offer NARTD growth opportunity
Experienced Teams	Win in challenging markets
Disciplined Financial Management	Lead the way to deliver value
Preparedness & Resilience	Emerge stronger from crisis

CCI

WHAT WE DO

CCI's Two-Pillar Growth Strategy

1

Balanced Organic Growth

Grow Core

SHARPEN

2

Inorganic Growth

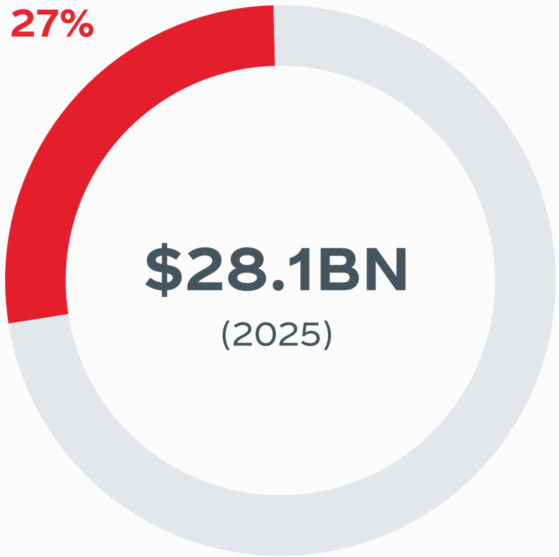
New Categories & Countries

EXPAND

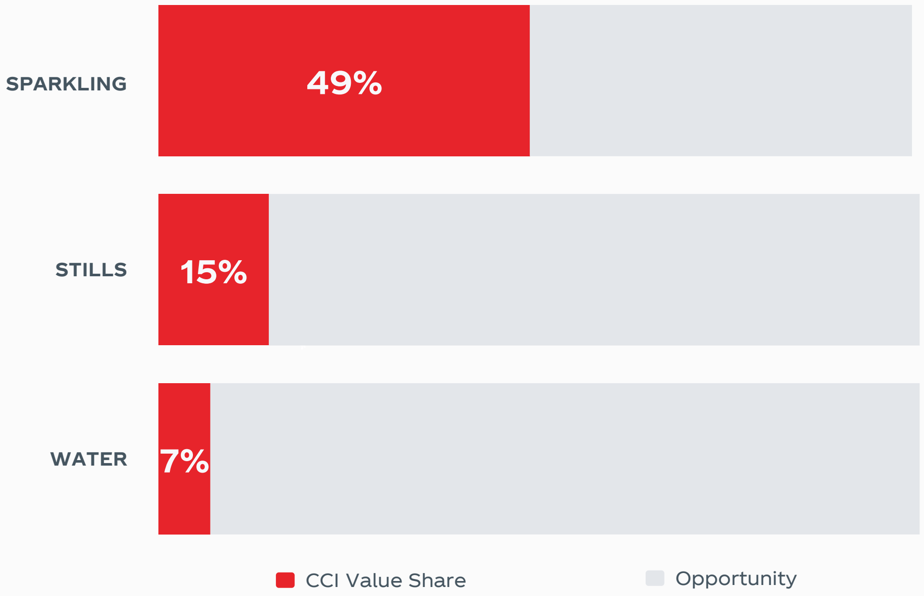
Quality Growth Is Our North Star: EBIT > Revenue > Transaction > Volume

NARTD Value Growth Opportunity

Total NARTD Industry In CCI Countries



Category Breakdown & Opportunity



Industry Value Growth

+$8 Bn

2025-2030E

5% CAGR

Source: GlobalData (Industry Estimates); Internal Assumption for Bangladesh, 2025 Forecast
All figures as of 2025
NARTD includes Sparkling, Juices, Packaged Water, RTD/Iced Tea & Coffee, and Energy & Sports Drinks

Strong Addressable Per Cap Consumption Opportunity

CCI per cap	151
Industry per cap	575
Non-NARTD per cap	3,028

CCI per cap	29
Industry per cap	97
Non-NARTD per cap	2,410

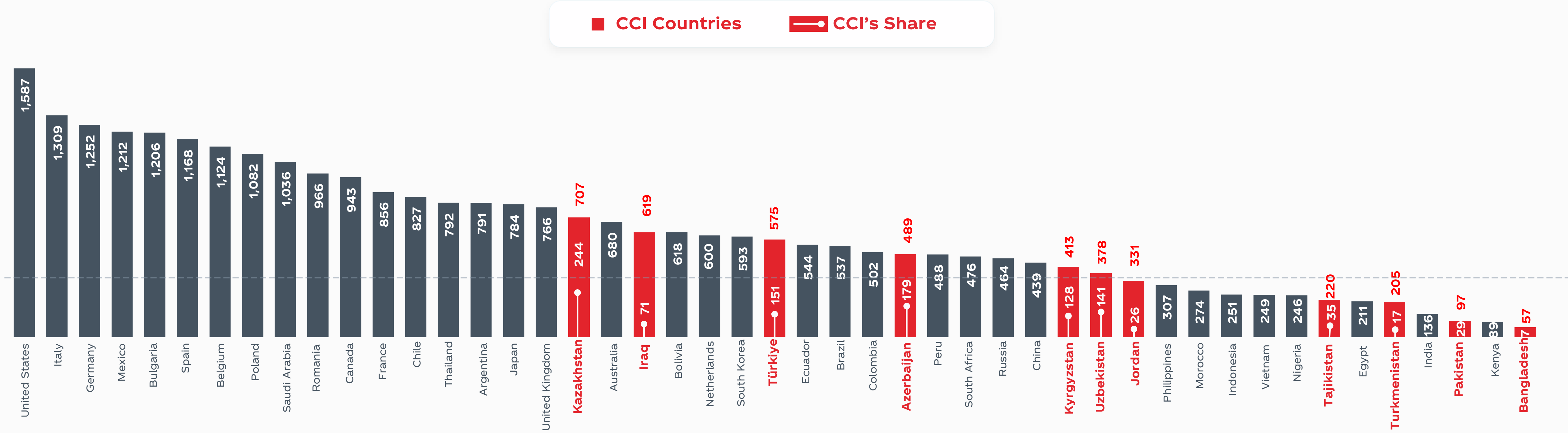
CCI per cap	244
Industry per cap	707
Non-NARTD per cap	2,288

CCI per cap	71
Industry per cap	619
Non-NARTD per cap	2,652

Source: GlobalData (Industry Estimates), IHS Markit (Population), CCI Volume, TCCC/KO Estimates; All figures as of 2025. Per cap per year in terms of number of 8-ounce servings
NARTD includes Sparkling, Juices, Packaged Water, RTD/Iced Tea & Coffee, and Energy & Sports Drinks
Non-NARTD includes other hot & cold beverages in both RTD (Ready to Drink), NRTD (Not Ready to Drink) form and tap water

Our Markets Have a Low Penetration of Beverage Industry

NARTD per cap*



CCI Average	DM Average	EM ex-CCI Average
260	1,166	351

Source: GlobalData (Industry Estimates), 2025 Forecast; IHS Markit (Population); CCI Volume

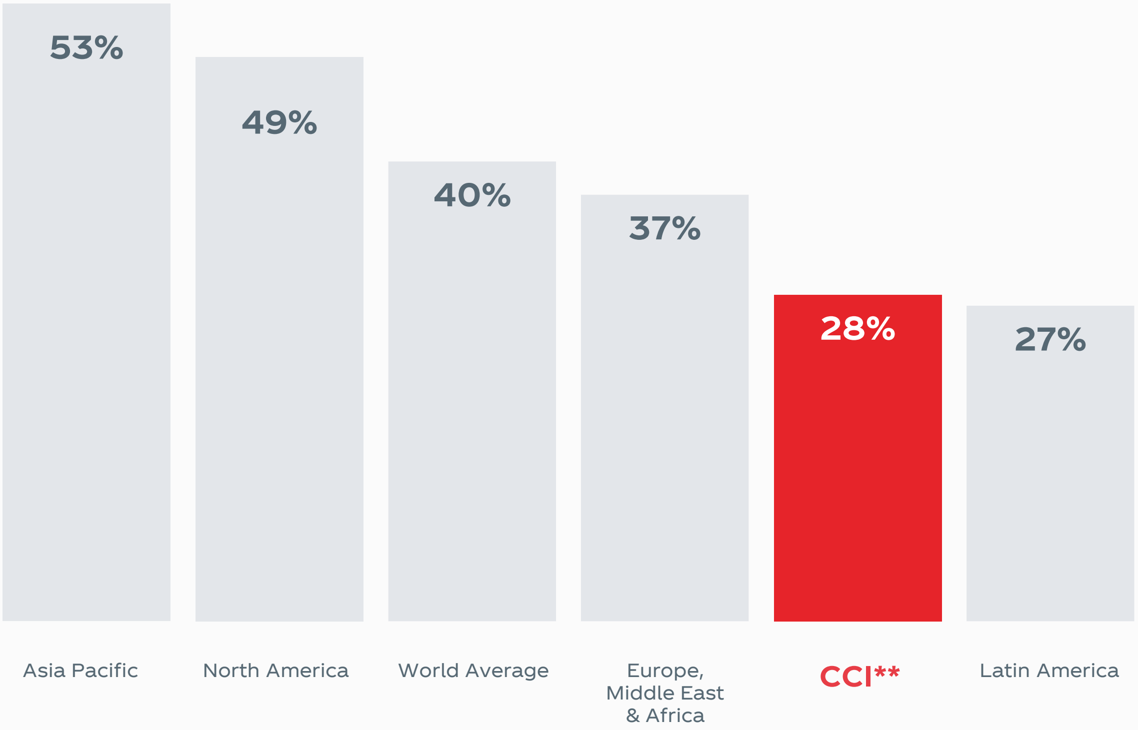
All figures as of 2025

NARTD includes Sparkling, Juices, Packaged Water, RTD/Iced Tea & Coffee, and Energy & Sports Drinks; Per cap per year in terms of number of 8-ounce servings (8-ounce=237 ml)

Further Potential For Growth

Share of Immediate Consumption (IC) Packages in Sparkling*

(2025)



*KO Global Volumes, 2025
** CCI FY25 Volumes

IC Packages vs. FC Packages

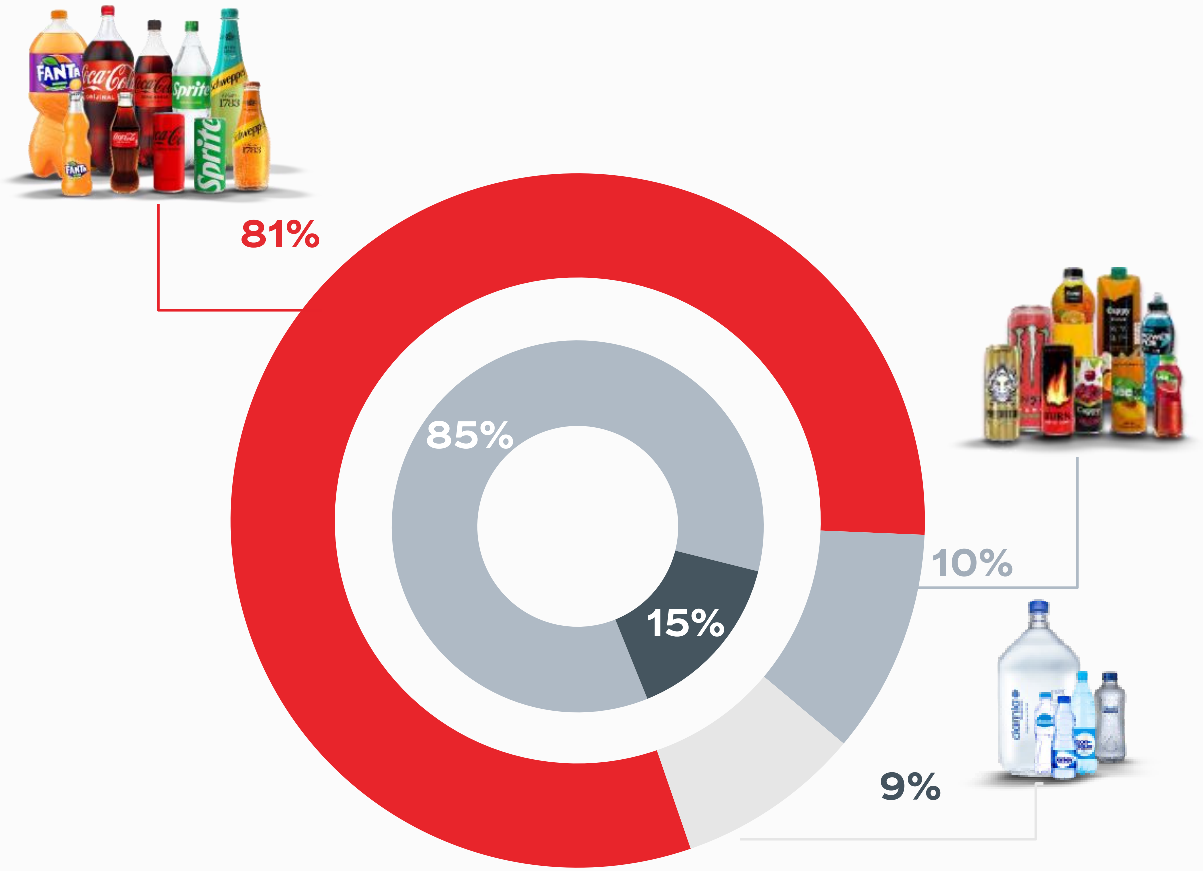
~2X HIGHER NSR PER CASE

~1.5X GROSS MARGIN VS. FC

Young Population in CCI Countries

~58%

Diversified Product Portfolio



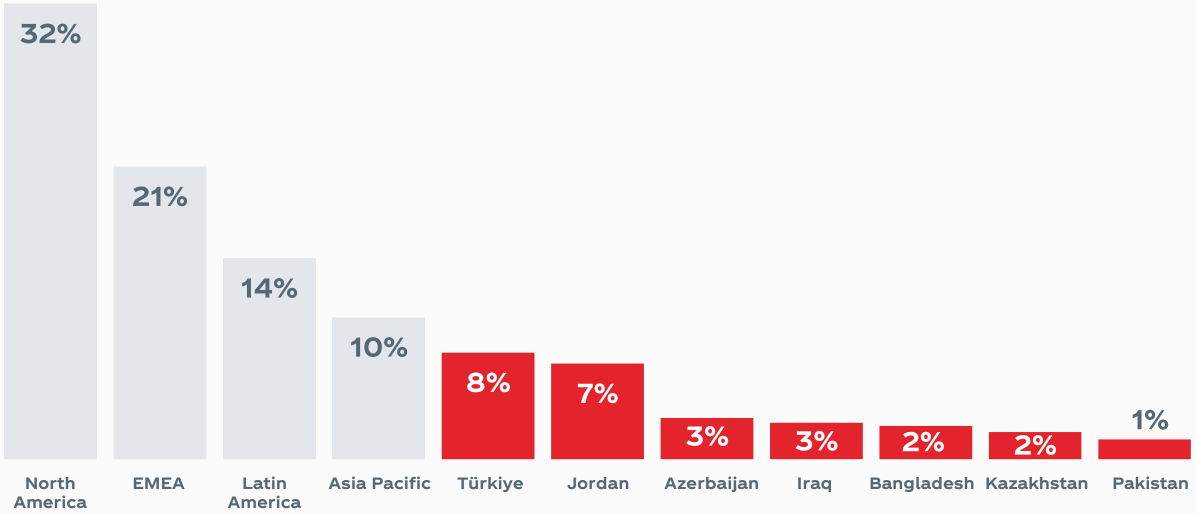
2006

Sparkling Other

2025

Sparkling Water Still

Share of Low/No Calorie in Sparkling Volume (2025)



Increasing Household Penetration

Resilient Growth in No Sugar

CCI and rest are reflective of 2025 (TCCC global volumes)
CCI Internal Volume, Sell-in, FY'25

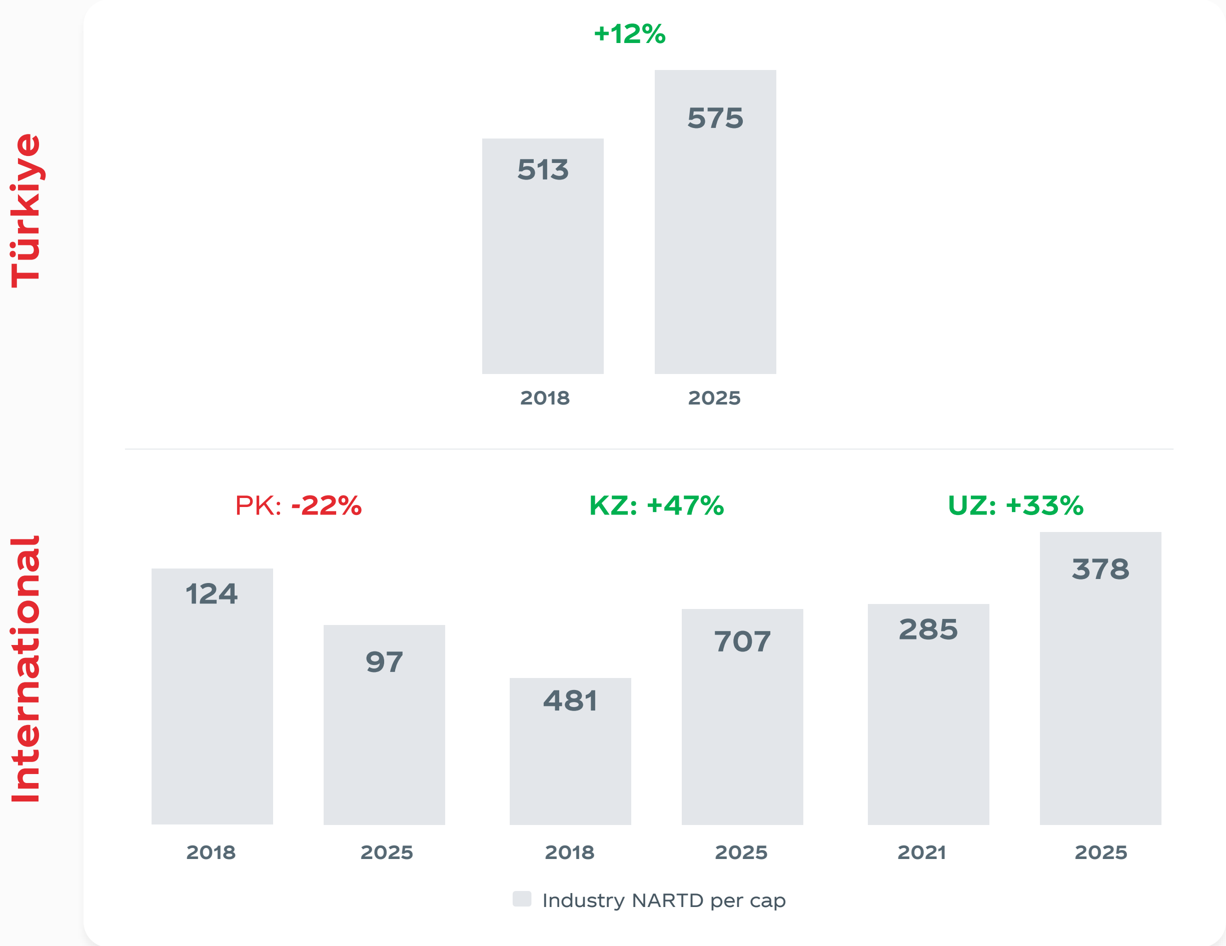
Creating Growth and Value with Our Customers

Volume Breakdown (2025)

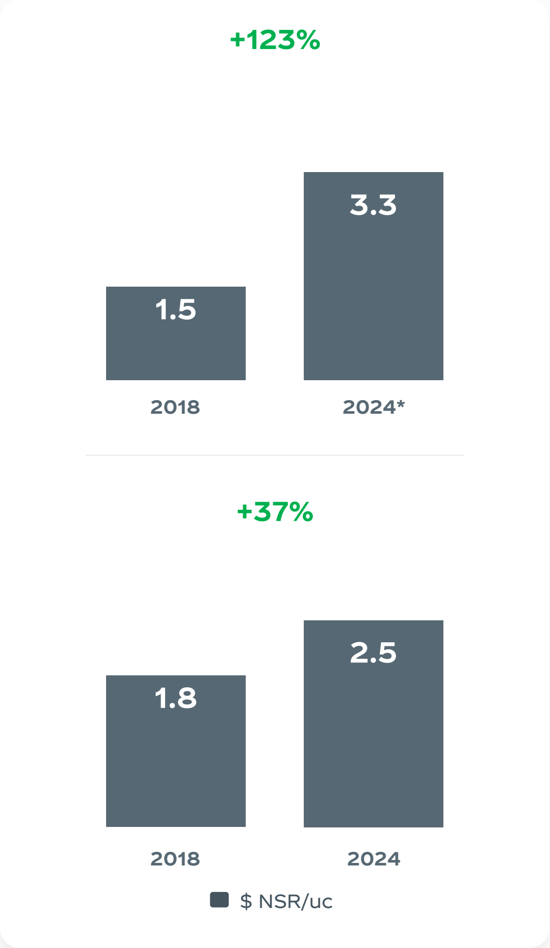
Traditional	49%
On-premise	31%
Modern Retail	15%
Discounter	5%

Our Aim is to Develop Our Markets and Create Value

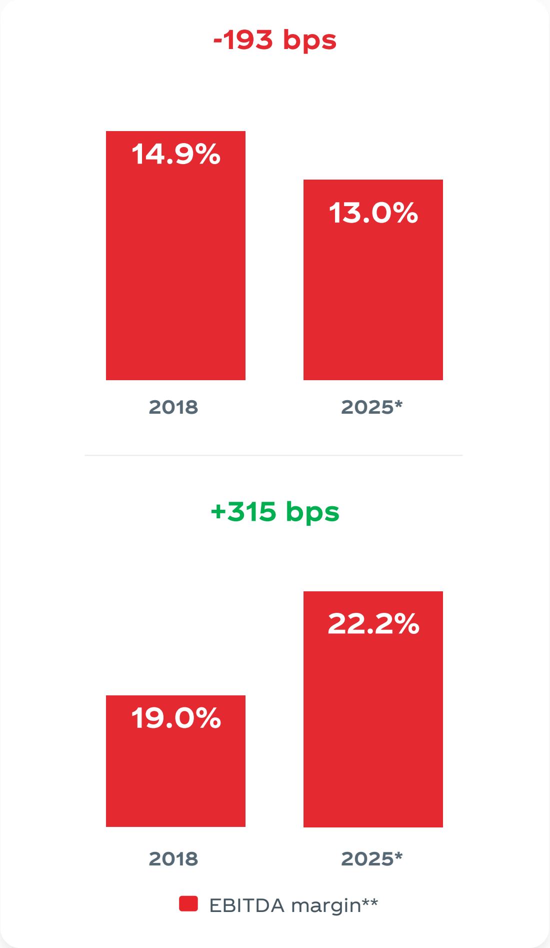
Consistent Per Cap Growth



Robust $ NSR/uc Improvement



Focus on Quality Growth



*Without TAS 29
** Excluding other

CCI

HOW WE DO IT

CCI Playbook is Our Winning Formula

Digital
CCI

Invest Ahead of Demand
- Production facilities
- Coolers

RTM Improvement & Distributor Development
- Independent & loyal
- Build capability & train distributors

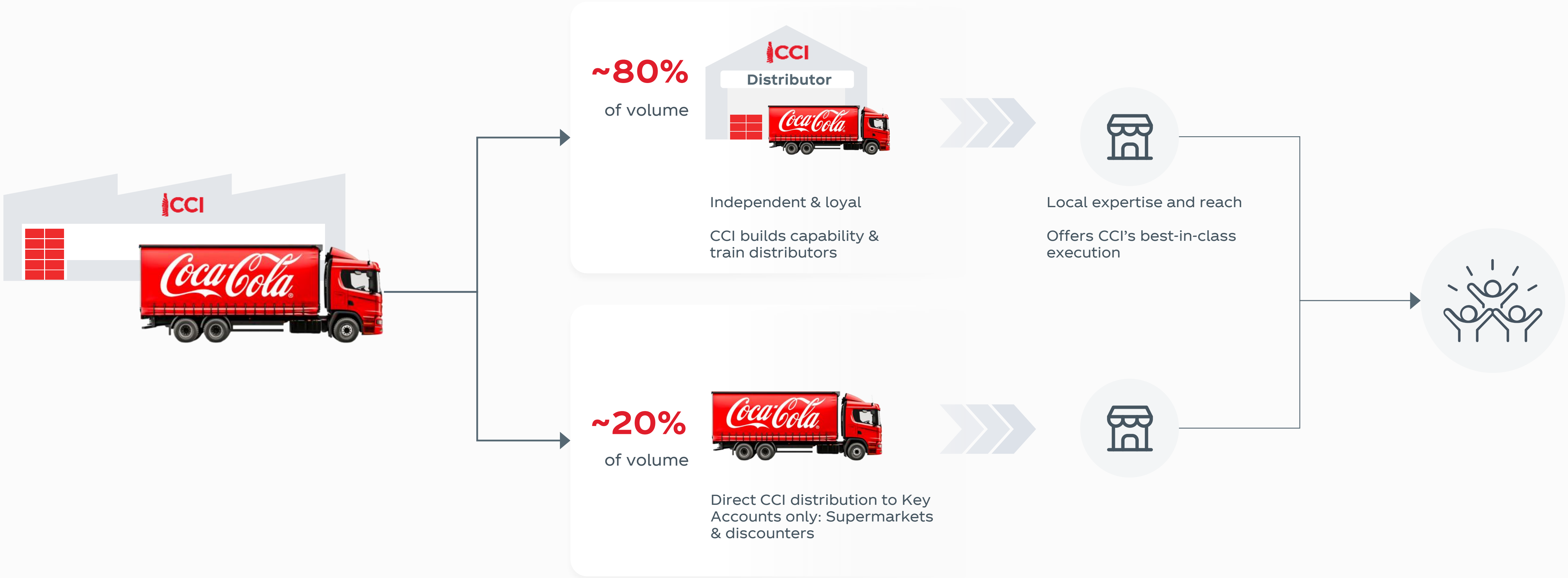
Disciplined Revenue Growth Management
- Dynamic and proactive pricing
- Trade optimization while ensuring affordability and customer viability
- Mix optimization

In-store Execution Excellence
- Right Execution Daily standards
- CCI Sales Academy across all countries

Supply Chain Excellence
- Greenfield investments
- Continuous efficiency gains

Develop & Deploy Talent
- U30 program to recruit, train and develop future talents
- Women empowerment

CCI’s Unique Route-to-Market (RTM) Model



RTM Systems in the World

1 **Direct Distribution by the Bottler**

2 **Wholesalers as a fulfillment intermediary**

3 **Hybrid approach – *unique to CCI***

Disciplined Revenue Growth Management

Net Sales Revenue = **Volume** X **Price** X **Mix** - **Discounts**

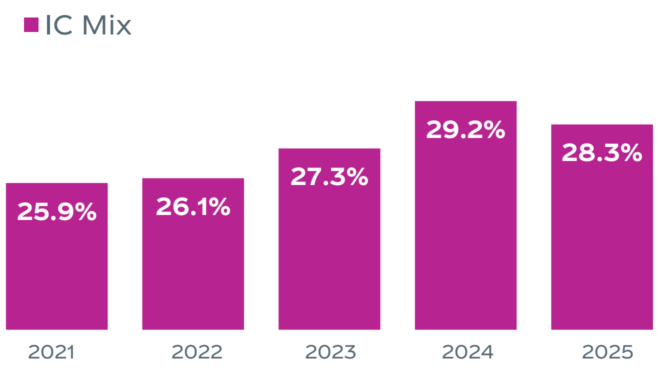
BALANCE

Volume	Price	Mix	Discounts	
Opportunity Mapping	**Value-driven Pricing**	**OBPPC***	**Terms & Conditions**	**Promo Spend**
Identify & prioritize growth opportunities	Consumers' willingness to pay Purchasing power Real F&B Inflation	Well defined pack roles, optimal pricing & channel differentiation	Increase conditionality of customer investments	Optimize promotional spend & enhance returns

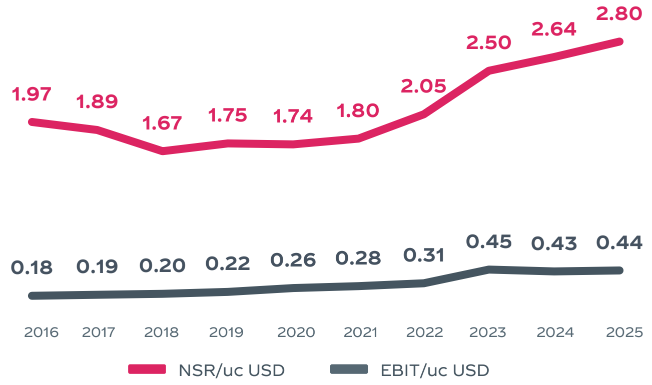
* Occasion, Brand, Price, Package, Channel

Effective RGM, Proactive Procurement and Prudent OpEx Management Supporting Resilient EBIT Margins

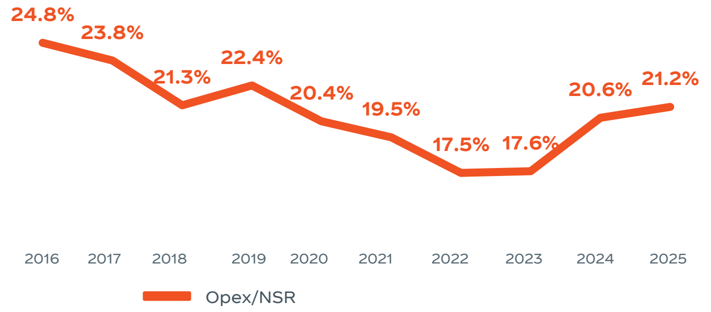
Effective Mix Management



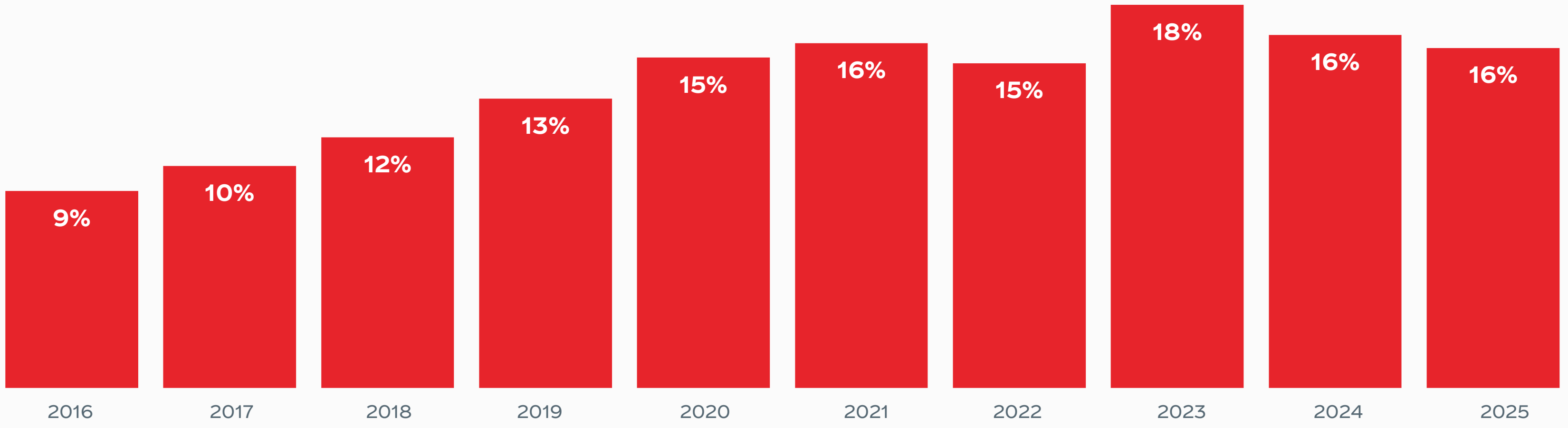
Right Pricing & Record – High Per Uc Efficiency



Prudent Opex Governance



Resulting in **Resilient EBIT** margin



2022, 2023, 2024 & 2025 figures are w/o TAS 29 for historical comparison purposes

CCI

CAPITAL ALLOCATION POLICY

Disciplined Capital Allocation

Organic Growth

Optimum CapEx Allocation

CapEx/Sales: 7.4% (2025)

Capacity Expansion

Cooler placements

Maintenance

1

Inorganic Growth

Selective M&A

Strategy

Bolt-on acquisitions

Strategic fit

Value creation

Reasonable proximity

2

Deleveraging

Debt Repayment

Optimum debt repayment

Solid balance sheet

Improving leverage metrics

3

Shareholder Return

Dividends

Sustainable dividend policy

Increasing payout ratio

Higher dividend yield

4

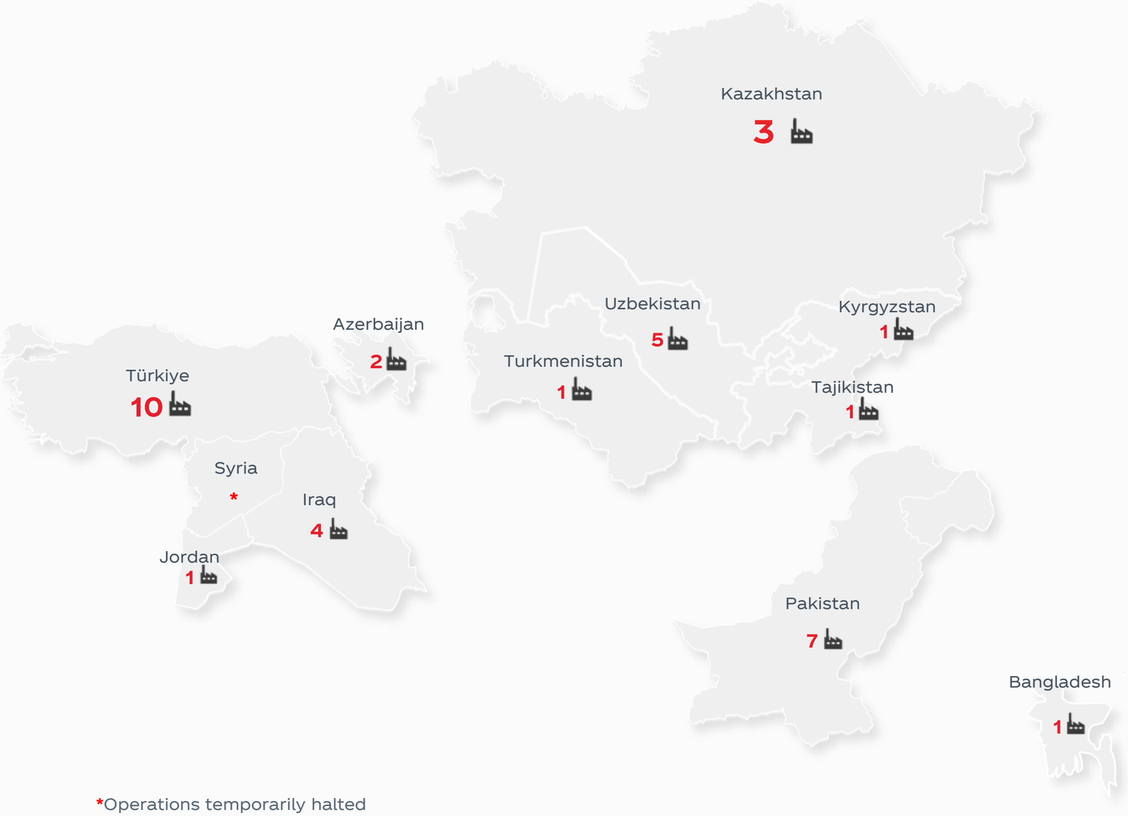
Supply Chain Excellence

Greenfield investments and continuous efficiency gains

Number of Plants & Production Capacity

Total Number of Plants **36**

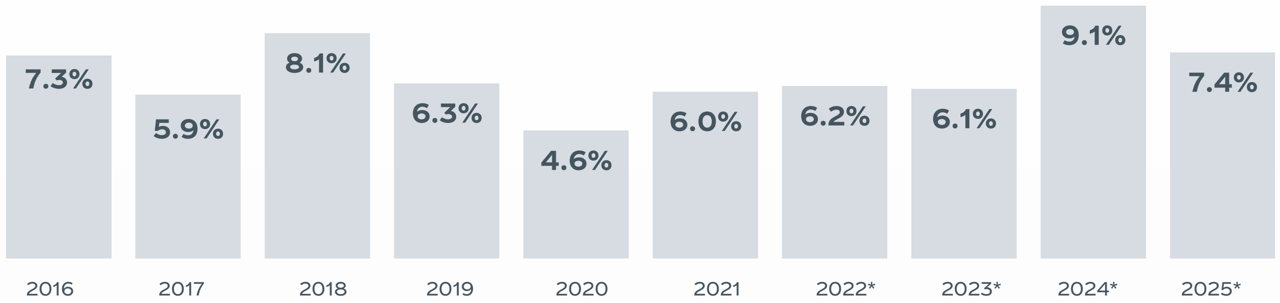
Total Capacity **2,1bn uc**



*Operations temporarily halted

CapEx Trend (% of NSR)

6.7% on average

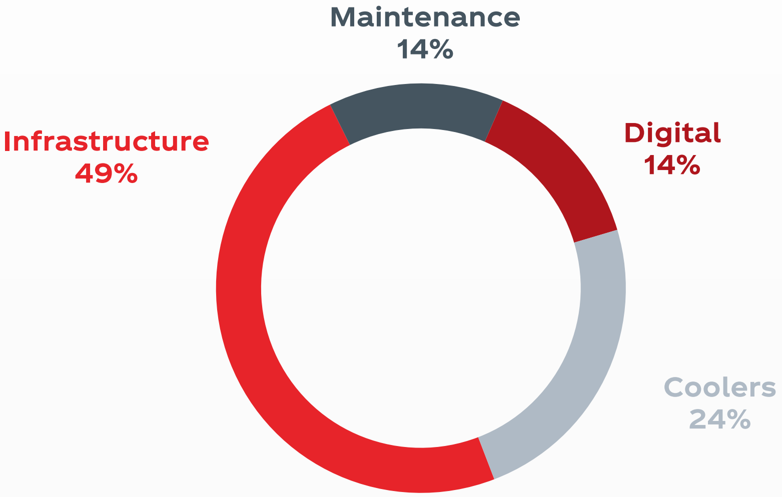


* With TAS 29

CapEx Breakdown by Category**

Türkiye **35%**

International **65%**

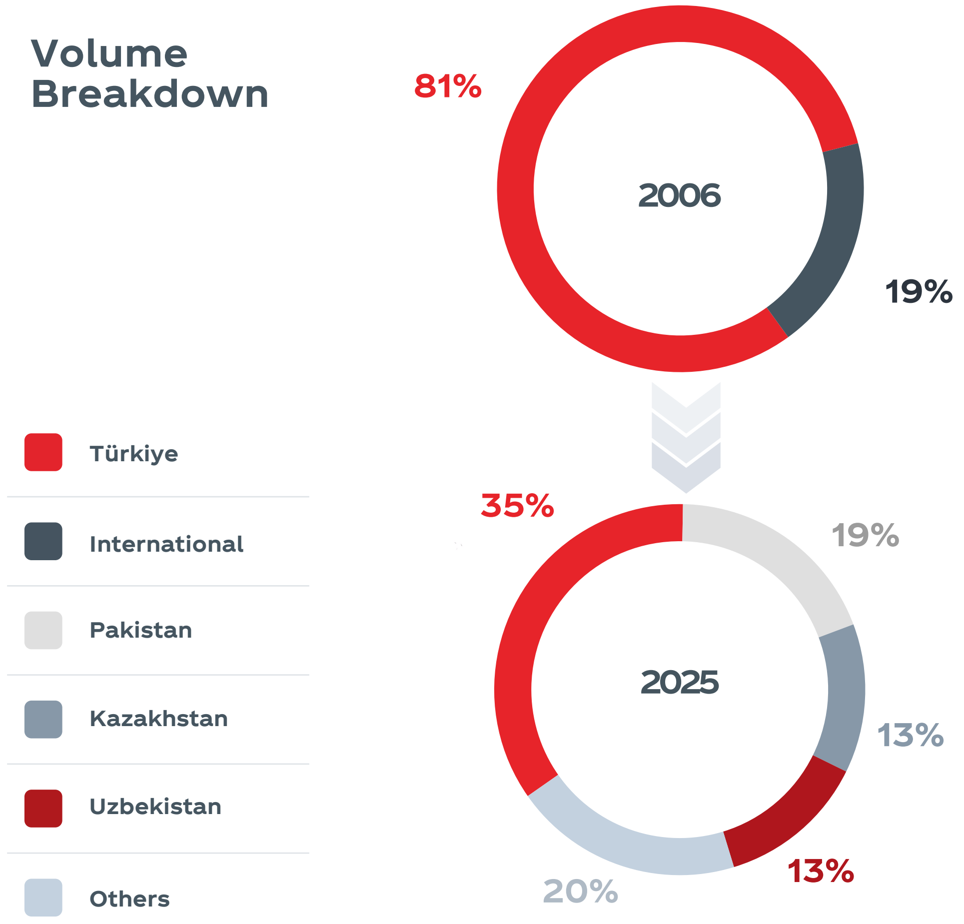


**Without TAS 29

Prudent Approach to Geographical Expansion

Guiding principles for geographical expansion	Management control & full consolidation rights	Reasonable proximity	Complementary market dynamics	ROIC > WACC

Volume Breakdown



CCI Bangladesh

Long-term growth potential and future opportunities

About Bangladesh

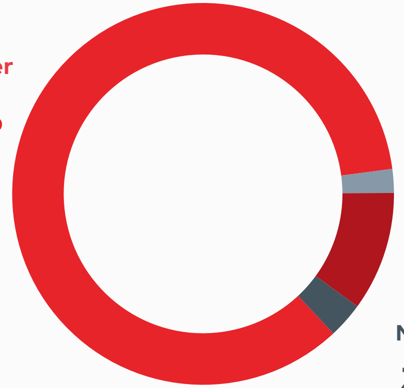
- **8th largest country** by **population** in the world
- **25.7** median age; **56% < 30** years of age
- **Rapidly urbanizing** (2019: 37% vs. 2023: 41%)
- **NARTD per cap** among lowest globally

About CCI Bangladesh

- **1** plant
- **3** warehouses
- **~ 200 active** distributor partners

Underdeveloped Packages Beverage Industry

Total Beverage Industry
15.1bn uc



NARTD Breakdown
376mn uc

Integration Update

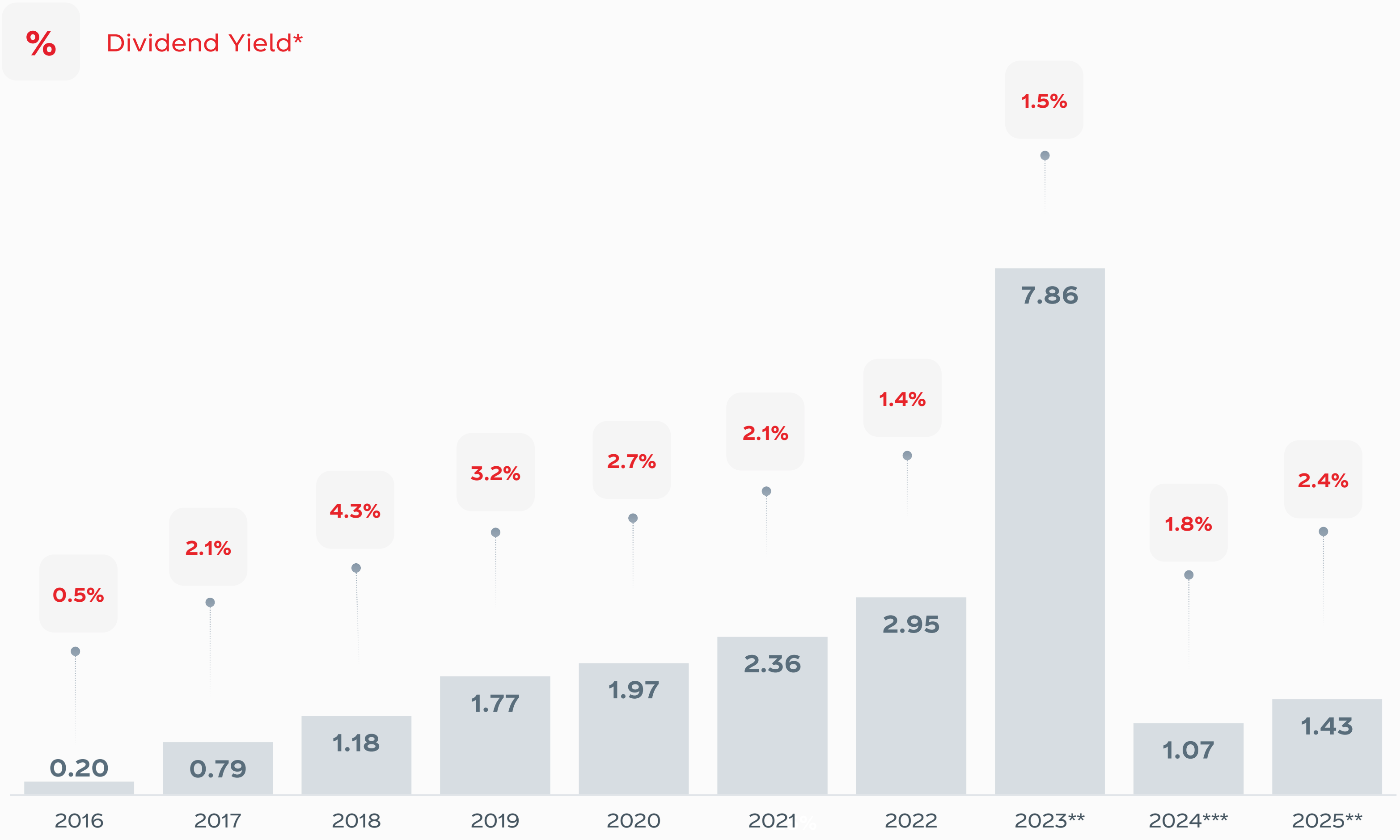
Building fundamentals

Embedding CCI culture	Building Infrastructure	Introducing CCI playbook

Redesigned RTM with no overlapping responsibilities	Increased cooler availability and production capacity
Distributor Warehouse upgrade to meet CCI standards	Simplified OBPPC structure
Distributor training – first time in Bangladesh	Organizational structure changes in line with CCI standards

Consistent Dividend Pay Out

Dividend per Share
(TL per 100 shares)



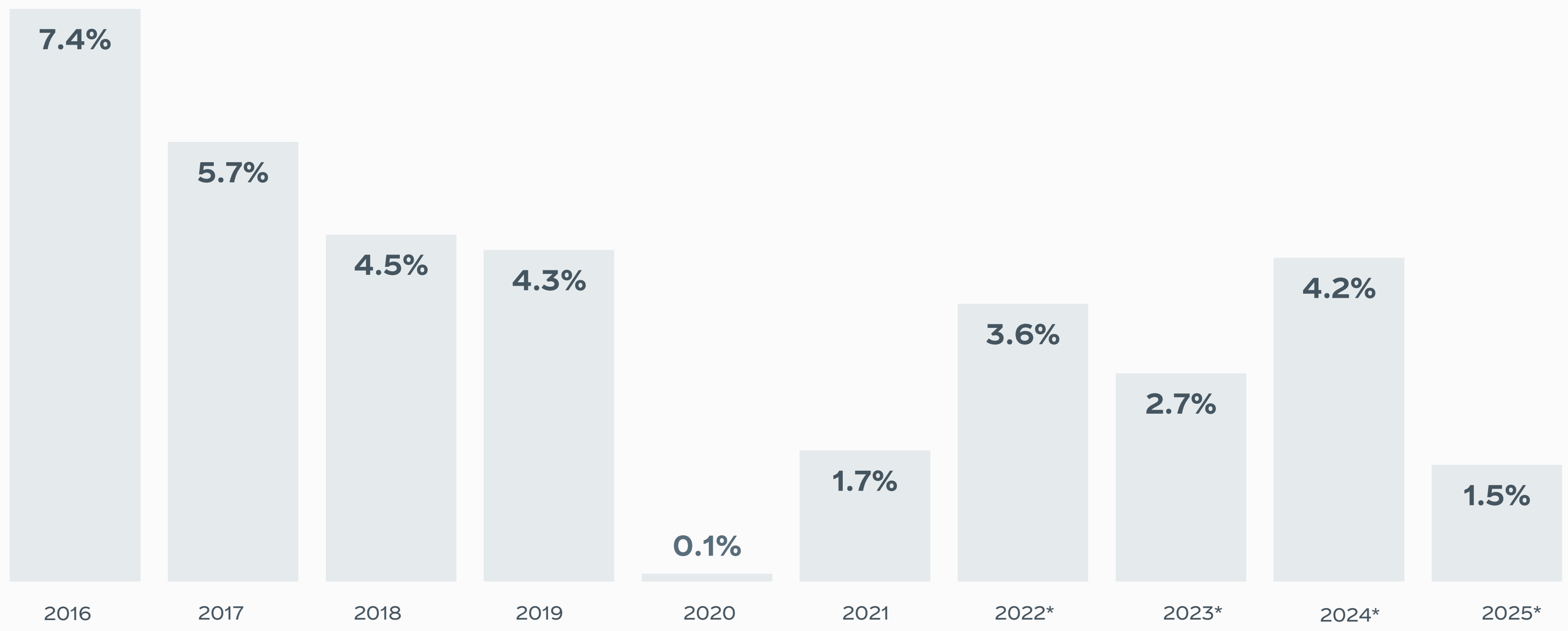
* Dividend yield based on year-end market capitalization
** With TAS29
*** The dividend amount would have been TL 11.79/share without bonus issue

CCI Dividend Distribution Policy Is Based On

- **Net Distributable** Income
- **Free Cash Flow** Generation
- **Capex And Other Funding** Needs For Growth
- **Prevailing** Macroeconomic Conditions

Net Working Capital Evolution

NWC/NSR



- Inventory optimization
- Strict Receivable Management
- Leveraging Payables

Cash Conversion Cycle

2016	2017	2018	2019	2020	2021	2022*	2023*	2024*	2025*
22 Days	15 Days	13 Days	13 Days	-3 Days	-6 Days	10 Days	2 Days	-9 Days	-10 Days

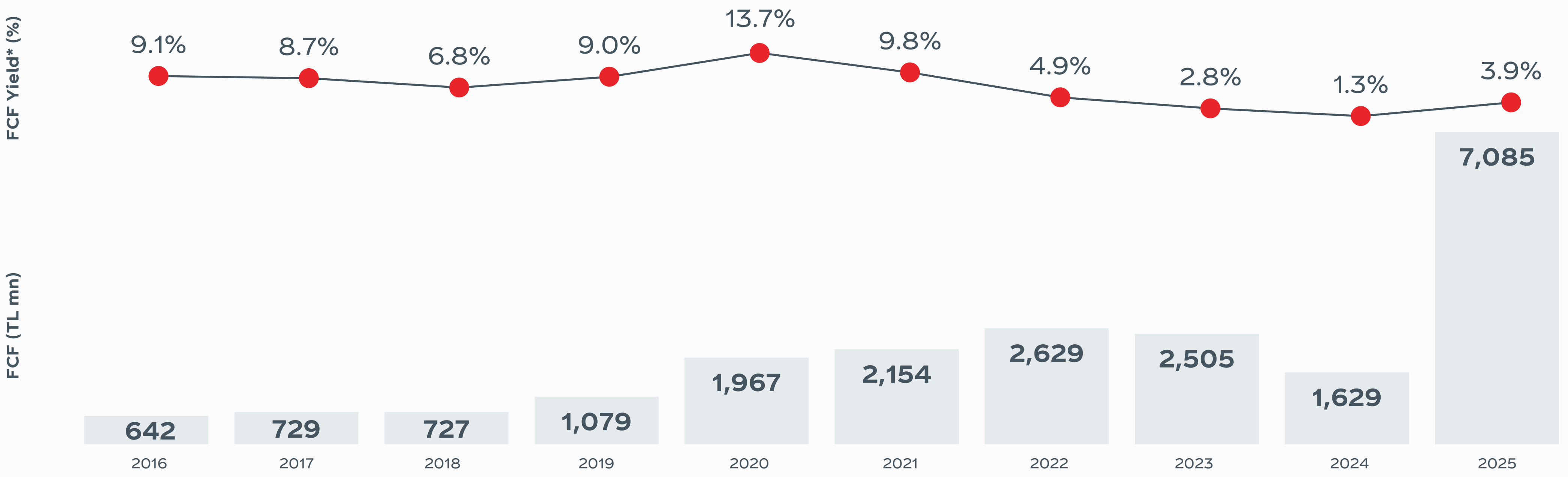
* With TAS 29

ANADOLU GROUP

Free Cash Flow Generation

Free Cash Flow and FCF Yield*

*Free cash flow yield = Free Cash Flow / Net Sales Revenue



2022-2025 figures exclude TAS 29 inflation accounting for historical comparison

FINANCIAL REVIEW

Summary Financials – 2Q26

Maintaining Guidance, Demonstrating the Resilience of Our Diversified Business Model

Net Sales Revenue (TL)

1H26	**123.3** Billion	+7.9%	y/y
2Q26	**67.2** Billion	+5.7%	y/y

Without TAS 29:
NSR growth of 40.7% in 2Q26

EBIT (TL)

1H26	**19.5** Billion	+43.1%	y/y
	15.8% Margin	+389 bps	
2Q26	**12.1** Billion	+25.8%	y/y
	17.9% Margin	+287 bps	

Without TAS 29:
EBIT margin expanded by 299 bps y/y, driven by strong gross margin improvement and tight opex management

Net Income (TL)

1H26	**13.9** Billion	+64.3%	y/y
	11.3% Margin	+387 bps	
2Q26	**8.3** Billion	+24.2%	y/y
	12.3% Margin	+184 bps	

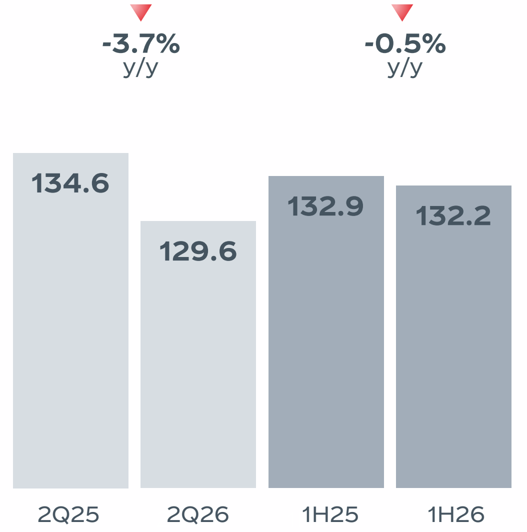
Stronger operating profitability and lower net financial expenses supported bottom-line growth.

Without TAS 29:
Net income up by 88.7% in 2Q26

Per UC Metrics – 2Q26

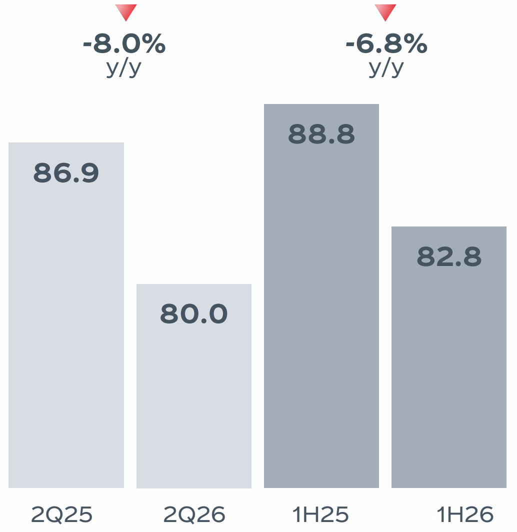
Lower Unit Costs Driving Higher Unit Profitability

Net Sales Revenue



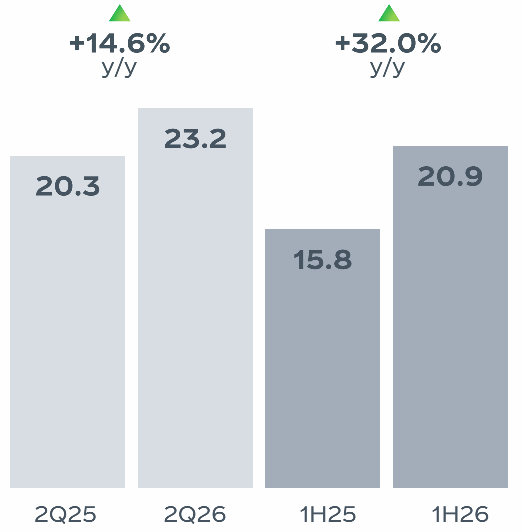
Without TAS29:
NSR/uc reached $2.9 in 2Q26 – the highest of the last decade

COGS



Without TAS29:
COGS/uc growth of 22.1% in 2Q26

EBIT



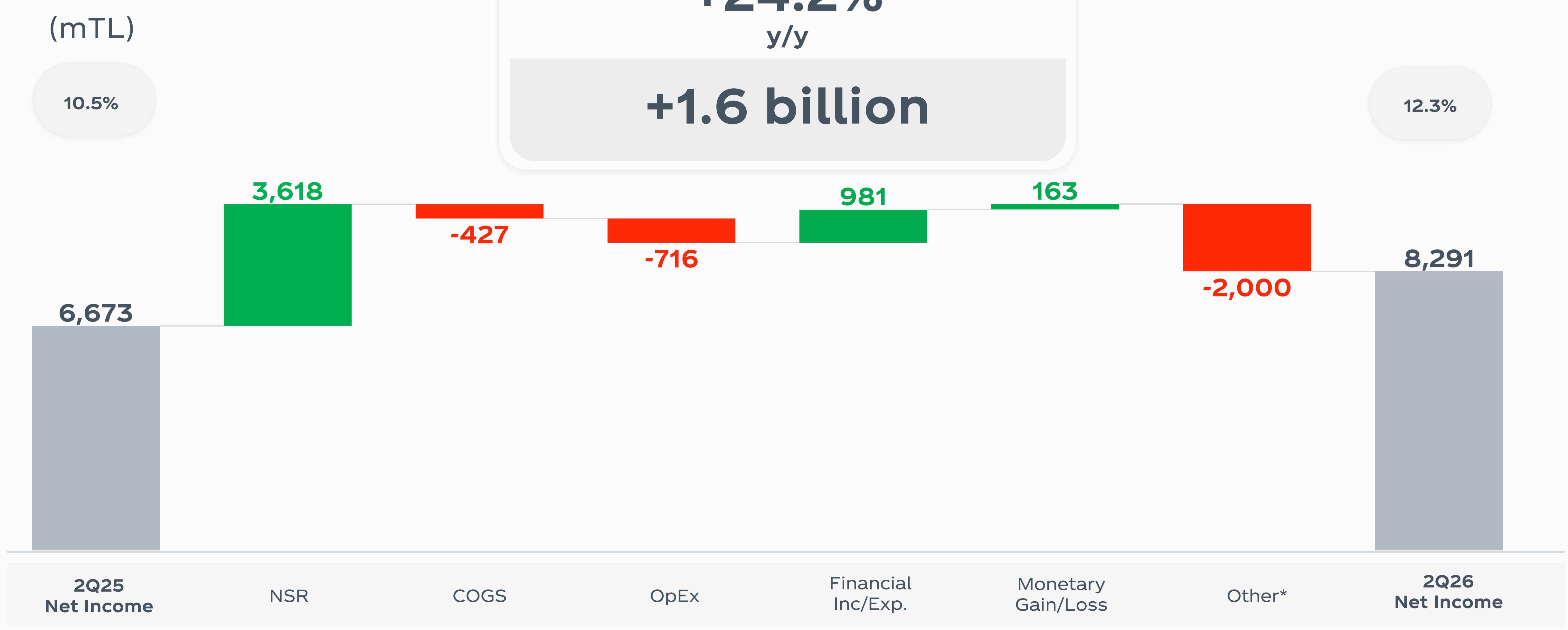
Without TAS29:
EBIT/uc increased by 50.8% in 2Q26

Net Income Development

Strong NSR Generation and Lower Financial Expenses Driving Bottom-Line Growth

+24.2%
y/y

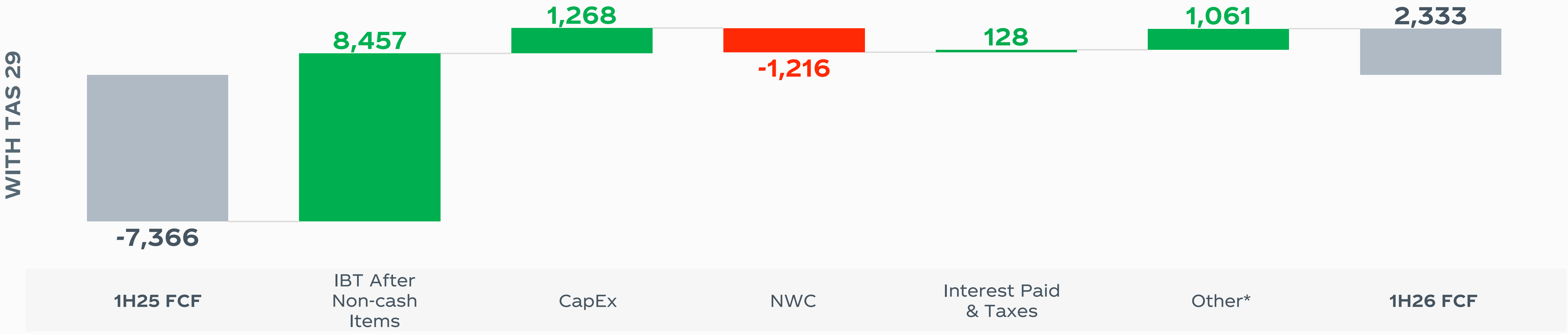
+1.6 billion

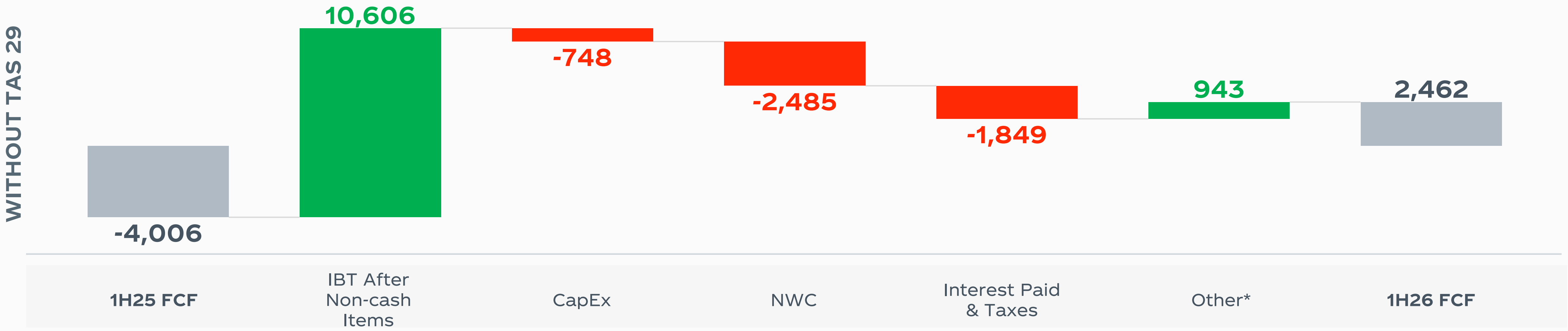


(*) Other includes Taxation, Investing Activities, Gain/Loss from JV and Minority Income

Free Cash Flow
(TL mn)

Improved Operating Profitability and Favorable Capex Timing





(*) Other includes Taxation, and Other Asset Liabilities

BALANCE SHEET AND RISK MANAGEMENT

Dynamic Hedging

COGS Breakdown

Cost of Sales

20%	Overhead
20%	Sugar
30%	Packaging
30%	Concentrate

Proactive Risk Management Policy

Hedging & Pre-buy Rates

	2026	2027
Sugar	96%*	32%**
Aluminium	80%	-
Resin	91%	-

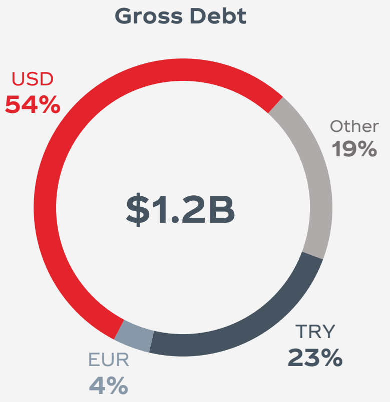
*100%, in markets where financial hedge is available
**71%, in markets where financial hedge is available

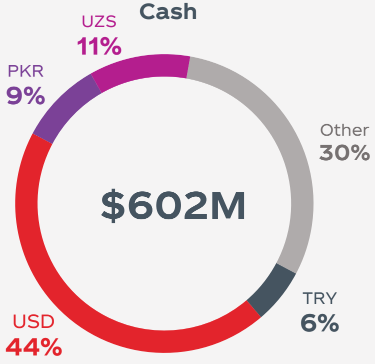
As of August 2026

Disciplined Financial Management

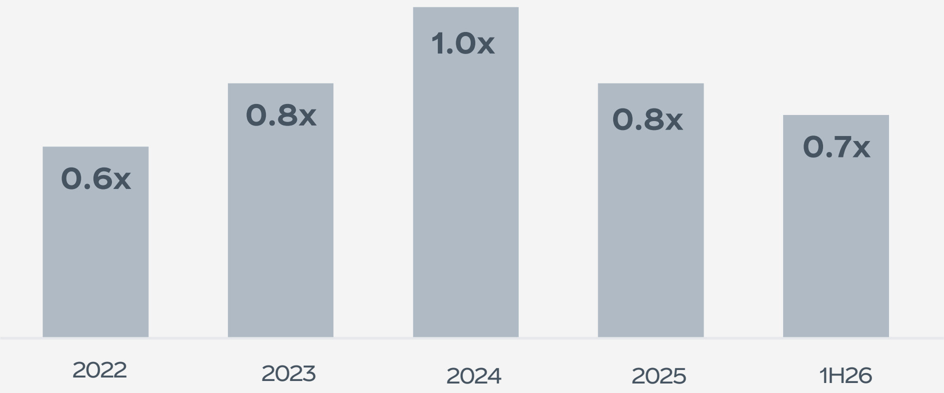
Sustained Cash Generation with Lower Net Debt/EBITDA

Debt & Cash Composition

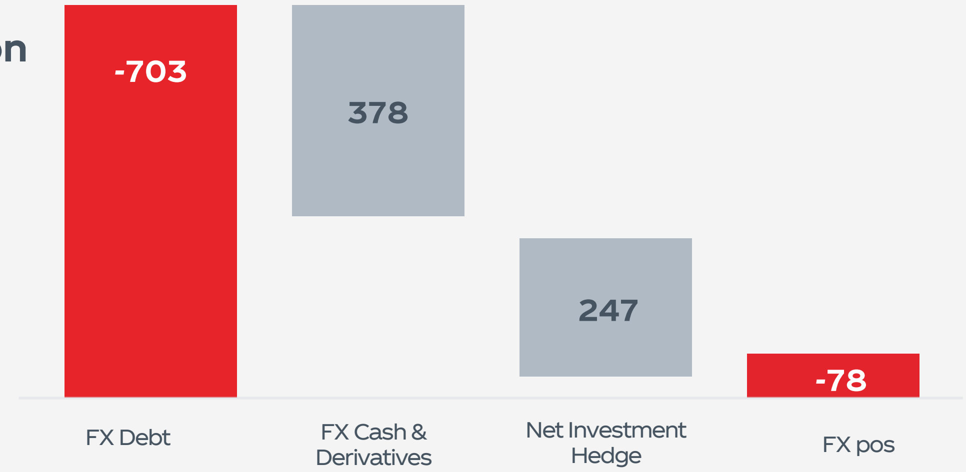




Net Debt /EBITDA

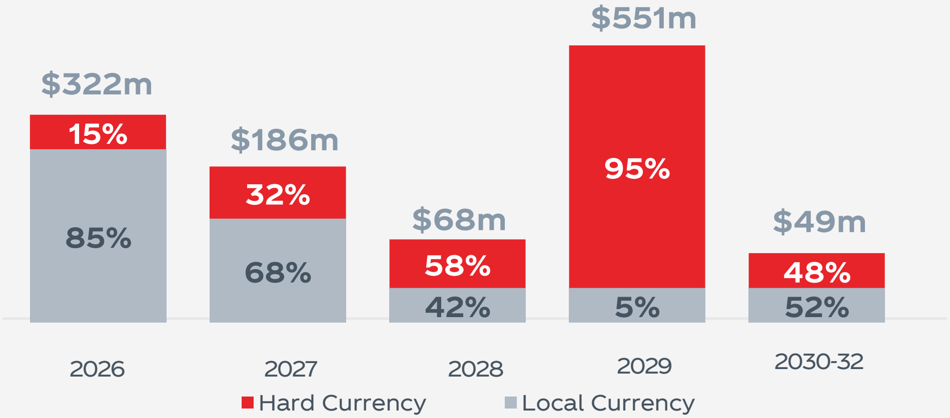


FX Position



(*) Total Net Investment Hedge amount is USD 558mn, USD 247 mn represents the non-cash part

Debt Maturity



CCI

2026 GUIDANCE

2026 Guidance

	With TAS 29	Without TAS 29
Sales Volume	Mid-single-digit volume growth on a consolidated basis: • Low-to-mid-single digit growth in Türkiye • High-single digit growth in international operations	Mid-single-digit volume growth on a consolidated basis: • Low-to-mid-single digit growth in Türkiye • High-single digit growth in international operations
Net Sales Revenue / Unit Case	Flat-to-mid-single digit	Low-to-mid-teens FX neutral NSR/uc to grow with local currency revenue increases that balance cost inflation while preserving price affordability to support volume growth
EBIT Margin	Flat EBIT margin	Flat EBIT margin
CapEx / Sales	High-single digit	High-single digit

CREDIT RATINGS

Solid Credit Ratings

	S&P Global	Fitch
Issuer Rating	BB+	BBB
Outlook	Stable	Stable
Last revision	15.10.2025	21.05.2026
Strengths	Large and leading product portfolio	Robust implementation of its expansion plan
	Resilient demand	Leading positions in its core markets
	Prudent opex management	Resilient nature of the soft drinks business
	Very low debt leverage	Strong operating profitabilty
	Solid positive free operating cash flow	High but manageable FX Risks
	Prudent leverage, funding, and hedging policy	Strong relationship with TCCC
Challenges	Demand pressures in key markets	Weak operating environment

ESG JOURNEY

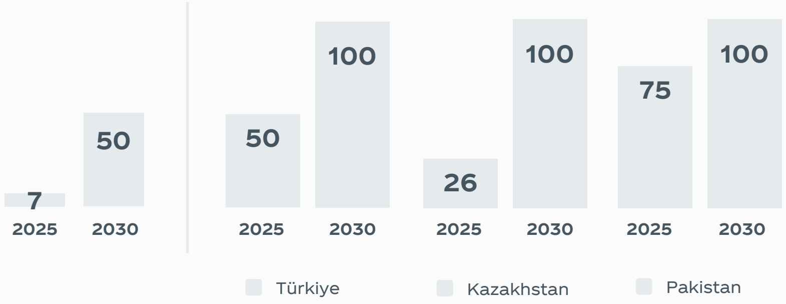
Sustainability 2030 Roadmap

CCI'm Responsible

Packaging

Commitment #1
rPET (%)

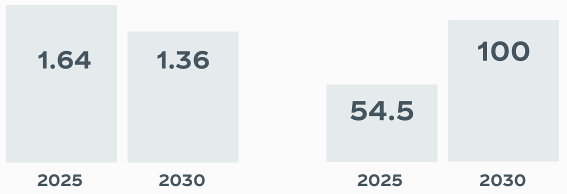
Commitment #2
Collection (%)



Water

Commitment #3
WUR (L/L)

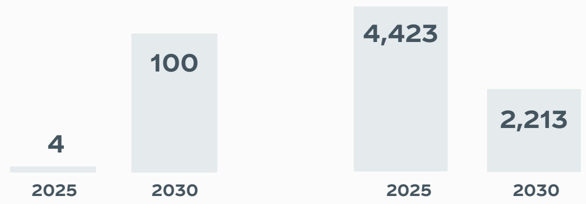
Commitment #4
Water Replenishment (%)



Climate

Commitment #5
RE Energy Capacity (%)

Commitment #6
GHG Emissions (Tonnes)



Human Rights

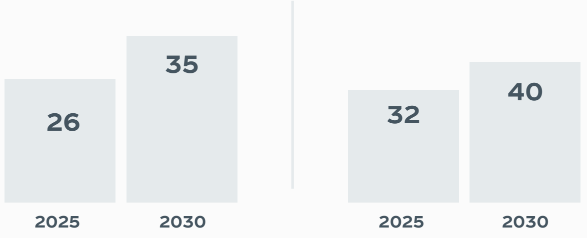
Commitment #7
SGP Supplier (%)

SGP Training Distributor (%)

Diversity & Inclusion

Commitment #8
SGP Supplier (%)

SGP Training Distributor (%)



Community

Commitment #9
New Beneficiary

2025	2030
122,512	1,000,000

ANADOLU GROUP

APPENDIX

Experienced Executive Leadership

Chief Executive Officer

Ahmet Kürşad Ertin

28 32

Türkiye Regional Director

Hasan Ellialtı

29 31

Caucasia and Central Asia Regional Director

Erdinç Güzel

17 31

Chief Financial Officer

Çiçek Uşaklıgil Özgüneş

6 26

Chief Supply Chain Officer

Kerem Kerimoğlu

33 35

Chief Human Resources Officer

Burak Gürcan

2 30

Chief Information and Digital Officer

Ebru Aktan

5 28

Chief Legal Officer

Atty. R. Ertuğrul Onur

19 37

Chief Audit Officer

Ahmet Öztürk

13 31

Chief Corporate Affairs and Sustainability Officer

Burçak Türkeri

11 21

● Experience in Coca-Cola System ● Total Years of Experience

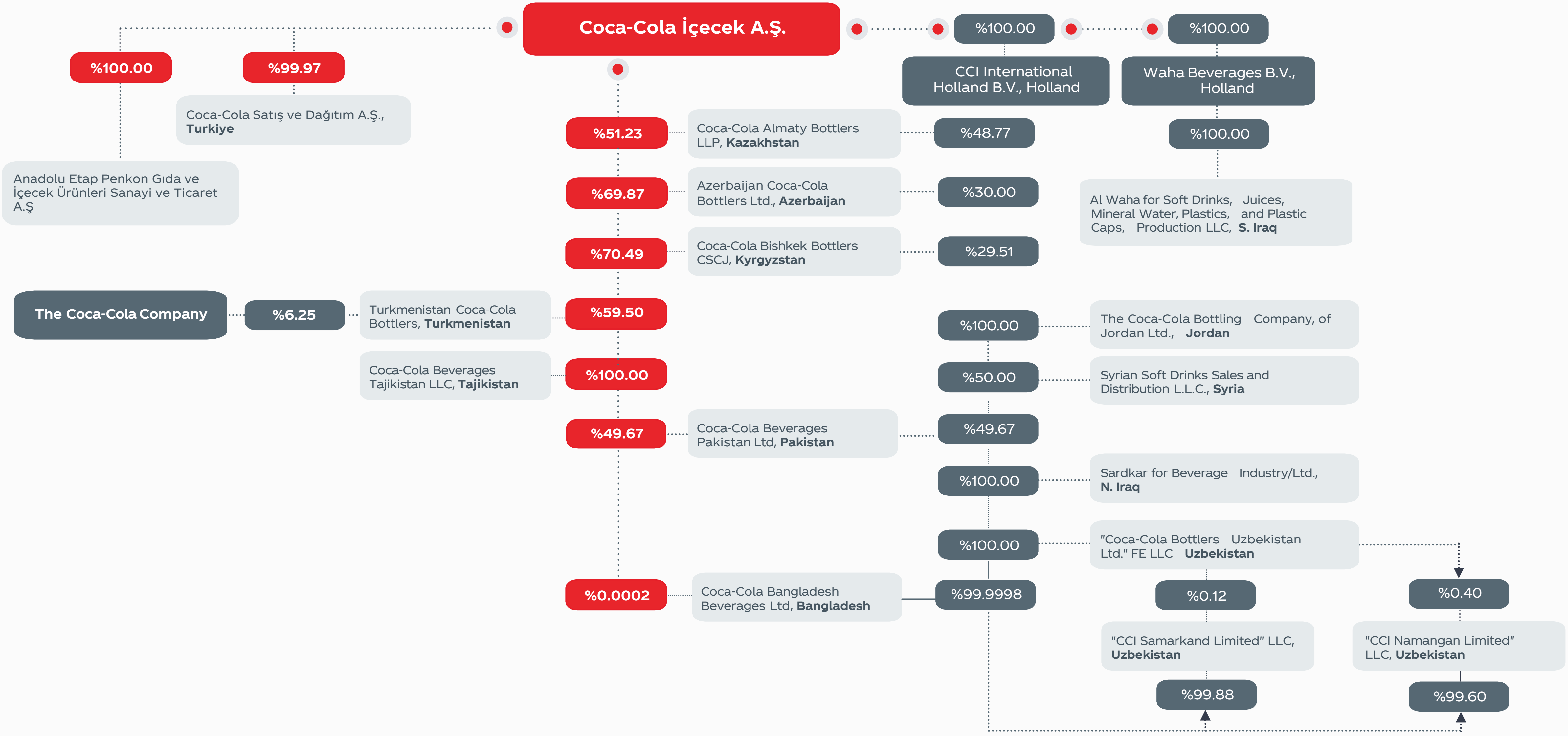
Country Data 2025

	Population (mn)(1)	GDP per cap, PPP (USD 000)(2)	Per capita NARTD consumption (8 ounce servings)(3)	CCI's Market Position in Sparkling(4)	Capacity (mn UC)(5)	Capacity Utilization Rate(6)
Türkiye	87.7	37.4	575	1	750	74%
Pakistan	255.2	5.5	97	1	446	70%
Kazakhstan	20.8	26.4	707	1	219	100%
Iraq	47.0	9.0	619	2	175	74%
Uzbekistan	37.1	10.6	378	1	232	95%
Azerbaijan	10.4	20.3	489	1	93	81%
Bangladesh (CCI)	100.1	7.2	57	2	70	37%
Kyrgyzstan	7.3	6.4	413	1	30	100%
Jordan	11.5	10.5	331	-	33	37%
Tajikistan	10.8	4.8	220	-	27	59%
Turkmenistan	7.6	13.4	205	-	23	24%
Syria	25.6	3.1	47	-	-	-

Sources: (1) & (2) S&P Global (Formerly IHS Markit), Market Intelligence; CCI BD: population based on internal estimate; Important Note: Real GDP per Capita and Real GDP Per Capita PPP for CCI BD is assumed to be the same as total country. Macro estimates for CCI BD geography are not available.
(3) GlobalData (Industry Estimates), 2025 Forecast; S&P Global (Population); NARTD includes Sparkling, Juices, Packaged Water, RTD Tea & Energy Drinks; CCI BD: based on GlobalData industry estimates & internal estimates

(4) TR/KZ: Nielsen Retail Panel, YTD Nov'25; PK: Foresight Household Panel (only covers Household consumption, not OOH consumption), YTD Nov'25; IQ: RetailZoom Retail Panel (Urban), YTD Oct'25; UZ/AZ/KG/JO based on GlobalData Industry Estimates & CCI Internal Volume, FY'25; CCI BD: GlobalData industry estimates, internal estimates, and CCI internal volume, FY'25
(6) As of FY25

Subsidiaries



Utilizing our Integrated Digital Model for Value Creation

Customer and Consumer Experience

Balancing between digital and human touch.
Commercial transformation with Digital RTM

CCINEXT

Digital Customer Experience

Digital channel for our customers to self-serve

ASA
AKILLI SATIŞ ASISTANI

Suggested Order

AI Based order prediction engine

DAHA DAHA

Consumer Engagement Platform

Creating consumer excitement and recruiting new consumers

Asset Optimization

Optimized and Resilient Supply Chain

Connected Planning and Fulfillment

Integrated and agile planning
Optimized logistics

Digital Twin

New OS for plants with predictive maintenance

DProX

e2e visibility
From source-to-procure

People Experience

Productivity Through Digitization, Upskill/Reskill

Robotics & Automation

From Transactional to Value Added Work

UpSkill & ReSkill

Developing skills in CCI and Society

KEY ENABLERS: Data & Analytics | Infrastructure & Technology | Information Security

Thank You

For more information, please contact
cci-ir@cci.com.tr